Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

CONFIDENTIAL

PAGE 01 BUCHAR 01010 211014 Z

14
ACTION COME-00

INFO OCT-01 EUR-25 ADP-00 EB-11 DODE-00 INR-09 NSAE-00

RSC-01 TRSE-00 AEC-11 CIAE-00 MC-02 AID-20 PM-09 L-03

OMB-01 T-03 RSR-01 /097 W
---------- 108963
R 210940 Z MAR 73
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC 4855
INFO AMEMBASSY PARIS
AMCONGEN MUNICH

C O N F I D E N T I A L BUCHAREST 1010

FOR COMMERCE

E. O. 11652: GDS
TAGS: ETRD, BGEN, RO
SUBJECT: EXPORT PROMOTION: CIVAIR: SALE OF HELICOPTERS TO ROMANIA

REFS: A) BUCHAREST 0818; B) BUCHAREST 732; C) BUCHAREST 723

1. REPS FROM VERTOL, HELICOPTER MANUFACTURING SUBSIDIARY OF BOEING COMPANY, COMPLETED INITIAL EXPLORATORY TALKS WITH TEHNOIMPORT FOR SALE OF THEIR MODEL 107 AIRCRAFT. (THIS IS THIRD US FIRM ACTIVELY CONSIDERING THIS INQUIRY, ALONG WITH BELL AND SIKORSKY.) THEY PLAN TO RETURN WITH FULL PROPOSAL FOR LICENSING AND SALE OF 130 HELICOPTERS IN ABOUT SIX TO EIGHT WEEKS. TOTAL VALUE OF PACKAGE ABOUT $75 MILLION. VERTOL EXECUTIVES CONCERNED, HOWEVER, WITH UNDERTAKING COSTLY PREPARATION OF THIS SIZE PROPOSAL WITHOUT SOME REASONABLE ASSURANCE THAT EXPORT LICENSE WILL BE FORTHCOMING FROM USG. COMPANY' S WASHINGTON REP WILL CONTACT COMMERCE ON THIS QUESTION WITHIN NEXT FEW DAYS. SAME CONSIDERATIONS WHICH WE SET FORTH IN REFTEL B CONCERNING APPROVAL OF LICENSE APPLY IN RELATION TO VERTOL.

2. TEHNOIMPORT STILL PUSHING AHEAD QUICKLY ON THIS PROJECT AND HOPES TO BEGIN DETAILED DISCUSSION ON
CONFIDENTIAL

CONFIDENTIAL

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

TECHNICAL ASPECTS OF CONTRACT WITH ANOTHER US FIRM, SIKORSKY, ON MARCH 21. SIKORSKY HAS SIMILAR CONCERN OVER EXPORT LICENSE QUESTION ALTHOUGH SIKORSKY' S WASHINGTON REP SAYS HE HAS RECEIVED SOME INDICATION THAT PROSPECTS FOR LICENSE ISSUANCE ARE GOOD.

3. COMMENT: ALL THREE US FIRMS SO FAR HAVE INDICATED THAT THEY ARE WEIGHING TIME AND COSTS NEEDED TO PREPARE PROPOSAL OF THIS MAGNITUDE AGAINST POSSIBILITY OF RUNNING INTO DIFFICULTIES WITH EXPORT LICENSE, AND ARE ATTEMPTING TO DETERMINE USG ATTITUDE TOWARD LICENSE APPROVAL. WE CONTINUE TO URGE THAT CAREFUL HIGH LEVEL CONSIDERATION BE GIVEN TO REACHING FAVORABLE DECISION ON GRANTING EXPORT LICENSE AS QUICKLY AS POSSIBLE FOR REASONS WE SET FORTH IN REFTEL B. IN MEANTIME, WE CAN USE ANY GUIDANCE COMMERCE CAN PROVIDE ON CURRENT PORSPECTS FOR EXPORT LICENSE ISSUANCE SO THAT EMBASSY CAN REPLY TO MOUNTING QUERIES FROM BOTH GOR AND US COMPANY OFFICIALS.
MEEKER

CONFIDENTIAL

*** Current Handling Restrictions *** n/a
*** Current Classification *** CONFIDENTIAL

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 MAR 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BUCHAR01010
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: RO GS
Errors: n/a
Film Number: n/a
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730335/aaaaieel.tel
Line Count: 87
Locator: TEXT ON-LINE
Office: ACTION COM
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 08 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08-Aug-2001 by izenbei0>; APPROVED <01-Oct-2001 by morefirh>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> srp 971219
Subject: N/A
TAGS: BGEN, ETRD, RO
To: COME
SECSTATE WASHDC INFO MUNICH
PARIS
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005